

TENNESSEE REGULATORY AUTHORITY



Melvin Malone, Chairman
Lynn Greer, Director
Sara Kyle, Director

460 James Robertson Parkway
Nashville, Tennessee 37243-0505

September 27, 1999

Shelley Hall
Davis, Wright, Tremaine LLP
2600 Century Square
1501 4th Avenue
Seattle, Washington 98101-1688

RE: NEXTLINK LONG Distance Services, Inc. (Docket #99-00⁶58)

Dear Ms. Hall:

By statute CLEC and IXC applicants are required to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. Because your application does not fully address those requirements, it cannot be processed at this time.

To assist the Staff in its investigation of NEXTLINK Long Distance Services, Inc.'s application for a certificate to provide facilities-based and resold interexchange services in Tennessee (Docket No. 99-00⁶58), we request that the information on the following attachment be provided. We will begin the application's review once your company's filing contains all the required information. Please submit 13 copies of the requested information no later than noon, October 4, 1999.

If there is a need for clarification, please contact Darrell Whitis at (615) 741-2904, extension 132, before furnishing the response.

Sincerely,

David Waddell, Executive Secretary

C: Darlene Standley
Carsie Mundy

FILE

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If there is a need for clarification, please contact Darrell Whitis at (615) 741-2904, extension 132, before furnishing the response.

Sincerely,

A handwritten signature in black ink, appearing to read "David Waddell", is written over a horizontal line.

David Waddell, Executive Secretary

C: Darlene Standley
Carsie Mundy

NEXTLINK Long Distance Services, Inc

Clarification Requests

September 27, 1999

Managerial

1. Provide additional information on NEXTLINK Long Distance Services, Inc.'s key managerial staff. Information to be provided should include but not be limited to: (a) degrees held by management and (b) professional licenses held by management.

Technical

1. Provide additional information on NEXTLINK Long Distance's technical staff. Information to be provided should include but not be limited to: (a) degrees held by technical staff; (b) professional licenses held by technical staff; and (c) experience in the telecom industry.
2. Provide the following information concerning the network it proposes to provision in Tennessee:
 - (a) Geographic area proposed - i.e., cities.
 - (b) Location of switches - i.e. cities.
 - (c) How the network will be deployed.
 - (d) Type of equipment proposed - i.e. DMS-100 or 5ESS, etc. Fiber rings, etc.
3. Provide information indicating whether a telecom engineering firm is on retainer, if no electrical engineers are on staff.
4. Address whether Tennessee customers will be required to purchase CPE which could not be used with ILEC systems, should the customer decide to go back to the ILEC.
5. Provide information regarding the current facilities in Tennessee and facilities that are expected to be built in Tennessee.

Financial

1. Provide the cost of the proposed network, switches, or unbundled network elements (UNEs), etc.
2. Provide projected financial statements, including income statements, balance sheets, and cash flows statements for the next three (3) years.
3. Provide details of the funding for the proposed network, equipment purchases, or payment for UNEs such as: (a) internally generated funds (cash and marketable securities); (b) Letters of credit; (c) Loan commitments; and (d) Vendor credit.
4. Provide a three (3) year capital budget identifying the specific equipment that will be deployed, where it will be deployed, and its cost. This should cover Tennessee operations, as well as the parent company (or whoever is responsible for financing the Tennessee operation). Also, provide the sources of capital.
5. Indicate whether the financial statements reflect any amounts related to reciprocal compensation for terminating ISP traffic. If so, quantify.

Miscellaneous

1. Provide a certificate of service that the application has been served on all eighteen (18) incumbent local exchange telephone companies in Tennessee.
2. Notarized pre-filed testimony is required for CLEC applications. The testimony should describe the services to be provided, the applicant's technical, managerial and financial abilities to provide the services and affirm that all information submitted is true and correct.
3. File NEXTLINK Long Distance Services, Inc.'s tariff subsequent to the application's approval. (Tariffs filed with the application are for informational purposes only, not official filings.)
4. Provide information concerning involvement in any pertinent mergers, acquisitions, etc.? Provide a chart showing the applicant's corporate structure.
5. Note: A Wireline Activity Report should be submitted to the TRA on a monthly basis for applicants providing voice grade service.
6. State whether the applicant requires a customer deposit. If so, provide the amount required. State whether the applicant is bonded for the amount of the deposits.
7. State whether Tennessee customers will incur any non-recurring charges to initiate service with the applicant and list these charges, if any.